

**DAVID BOOTH**      M: 0212 88 77 10      E: dave@davidbooth.com



Helping people to achieve greater things has been an integral part of Dave's life. As a teenager he was an active leader in the local youth group, worked at Kohitere Boys Home during his university holidays alongside offering budget advice through the local budget advisory service.

Dave completed a Bachelor of Business Studies at Massey University in 1986 and went onto complete a graduate programme with Databank Systems in Wellington. He was then offered a role within their management development programme which involved training middle managers in areas such as financial management and recruitment processes.

With a change of tack, Dave went onto accept a role as the first Manager of Kairos Hostel, Wellington - a home for young children at risk sponsored by the Catholic Social Services. In this position he was able to bring the experience he had learnt from the corporate sector to assist young people achieve valuable living skills.

During his time in Wellington, Dave got his first taste of the arts by working at Downstage theatre and even acted in the AGC young playwrights' competition. He soon realised that he was not destined to be an actor but found that his back office talents were well received!

Dave then spent three years travelling the world before settling in London, where he held a variety of finance roles within the television industry, and also had the opportunity to study for a professional qualification in accountancy.

In 2000, Dave, along with a couple of friends, set up [www.iwantoneofthose.com](http://www.iwantoneofthose.com) (IWOOT) a gifts and gadgets site selling 'stuff you don't need, but really, really want'. From a bedroom in South London, IWOOT became one of the fastest growing companies in the UK and now employs at its peak 150 staff and has annual sales of \$25 million.

The company was sold in 2004 and while Dave continued to partly work for the company he also had time to become involved with a number of other projects including offering advice to the organisers of Dance Umbrella, Europe's largest annual performance dance festival. The event that Dave is most proud of organising however is ConvergeNZ - a one off event in London which brought successful Kiwis and emerging New Zealand talent based in the UK together to share their experiences of life in London.

In 2006 Dave returned to New Zealand. Along with his work for SCOPE, Dave is a member of the Business Angels at Icehouse, an incubator for young start up companies and is Business Mentor on the North Shore. Dave is also the main benefactor of the Levin Organic River Festival.

Dave's approach as a generalist advisor/mentor is to keep things simple, avoid 're-inventing the wheel', make use of the networks available and to identify 'quick wins'. Dave recognises that the key to a successful organisation is to support and invest in its people.

When Dave is not advising someone, somewhere, Dave enjoys riding his Vespas, learning how to fish and attending the wide variety of events and festivals that New Zealand has to offer.